

Cisco Partnership and Solution



NEC offers a broad range of communications choices, flexible platforms and experience in protecting customer investments.

NEC Unified Solutions helps enterprise customers achieve their business goals by providing a comprehensive suite of products, applications and services for voice, data, video, wireless and security. Ranked as a Top 100 company by VAR Business 500, NEC Unified serves over 100,000 customers throughout the Americas in vertical markets such as architecture, automotive, education, entertainment, financial, government, healthcare, hospitality, legal, manufacturing, pharmaceutical and utilities. As an expert in Unified Communications, NEC Unified offers a broad range of communications choices, flexible platforms, experience in validating network readiness and managing network performance levels and an open migration path to protect customer investments.



Partnership Strengths

- NEC is a top integrator of Cisco's Unified Communications and Security Platforms.
- NEC achieves Cisco Powered Managed Service Designation.
- Cisco products sold are fully supported by NEC's Lifecycle Services approach.
- Global resources establish and sustain a competitive advantage.
- NEC accentuates Cisco's DMS platform by providing content consulting, systems integration and managed services to deliver a complete offering.



Key Cisco Partner

For over a decade, NEC Unified Solutions has been a National Cisco Gold Partner and one of the largest Cisco Partners in the United States. We are also a top Advanced Technology Partner for Unified Communication, Security and Wireless solutions. The NEC Unified / Cisco partnership provides joint solutions for best-in-class products and services across NEC markets, driving increased productivity, revenue growth and profitability for our customers. Together the companies utilize their complementary strengths to deliver complete data and voice networking solutions to the enterprise and commercial markets.

Data-centric Experience

Backed by a century in voice communications, NEC Unified is also experienced in delivering multiple networking technologies that include IP Telephony, Wireless, Video, Data, Monitoring and Security. We employ proven methodologies for ensuring a successful implementation, ranging from network readiness assessments to implementation to Day 2 Support. To ensure seamless deployment and service, we provide a single point of contact for project management, deployment, contract management, technical support, vendor management and carrier coordination. Our national Project Management Office further ensures uniform project management delivery nationally through standardized best practices.



Experience In Validating Network Readiness

NEC's Cisco Partner Certifications, Specializations and Authorizations:

- Gold Certified Partner
- Managed Services Partner
 - Cisco Powered Managed Security
 - Cisco Powered Managed UC
- WebEx Partner
- Advanced Security
- Advanced Wireless LAN
- Advanced Unified Communications
- Advanced Routing & Switching
- Advanced Data Center Networking Infrastructure
- ATP – Outdoor Wireless Mesh
- ATP – Unified Contact Center Enterprise
- ATP – Customer Voice Portal

Complete Data And Voice Networking Solutions

Our solution portfolio includes:

- IP Communications Design and Integration
- Contact Center Design and Integration
- Network Security Consulting and Integration
- Wireless Design and Implementation
- Broadband Solutions
- Video Integration
- Network Monitoring and Management
- Remote and On-site Support

Cisco Service Capabilities

As an integrator, NEC Unified is experienced in installing Cisco CallManager, Unity, IPCC, routers, switches, security, optical and wireless products. To date, we have deployed hundreds of CallManagers and over 100,000 Cisco IP phones for our customers. Our network and IP Telephony assessments have assisted customers in validating network readiness and determining areas for optimization in existing Cisco networks or prior to planned Cisco deployments. To bolster existing Cisco networks, we provide strong support through our Day 2 Support services, which include remote 24x7x365 monitoring, network management and remote/on-site maintenance.

Customer satisfaction is at the center of NEC's solutions as witnessed by top year-after-year customer satisfaction ratings across the Cisco Core and Advanced Technology products.

For more information on visit:

www.necunified.com/partner/cisco